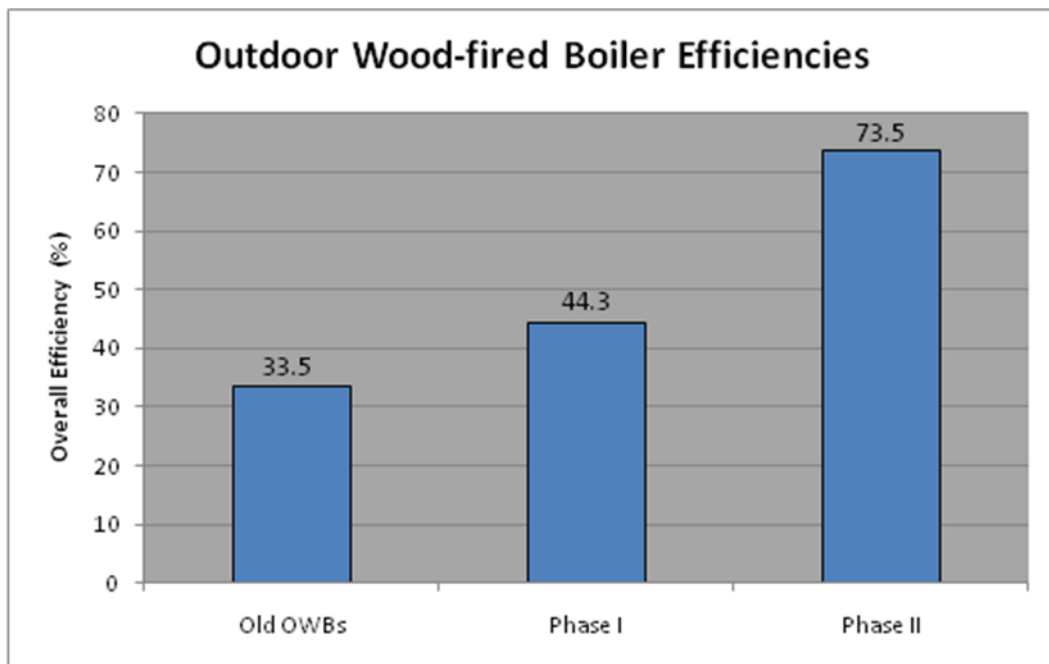


How can the VT OWB change-out program save me money?

The Vermont OWB change-out program is offering financial incentives of up to \$6,000 to encourage people to replace their old OWBs with cleaner, more efficient heating systems, including new VT Phase-II OWBs, natural and propane gas furnaces or boilers, indoor wood or pellet boilers, or other APCD approved systems.

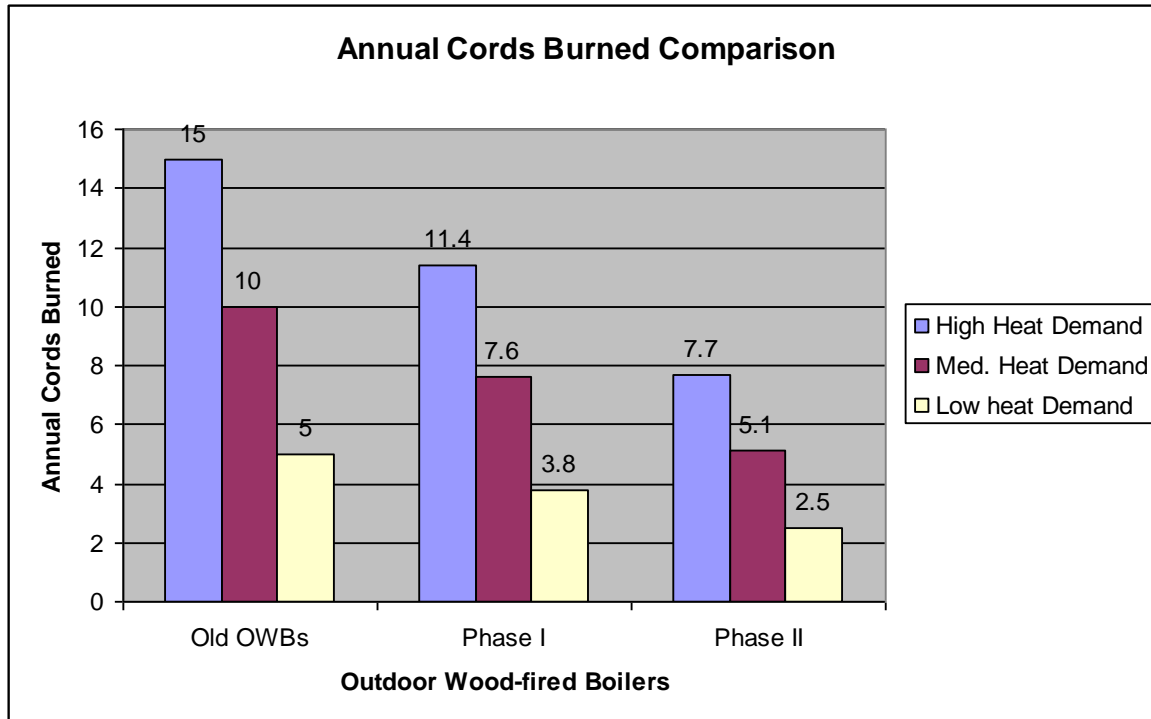
Option 1: Use your change-out incentive to purchase a Phase II OWB and reduce your wood usage.

Phase II OWBs are about twice as efficient as old OWBs, so require roughly half the amount of fuel to achieve the same heating capacity. This potential reduction in wood consumption is expected to improve air quality across Vermont while significantly reducing heating costs and fuel consumption.



Note: Efficiency data for OWBs is based on averages from EPA certification test data and intended for relative purposes only. Efficiency testing methods are specific to these OWBs, and efficiencies may vary for different systems.

How much would you save if you burned half the wood you used last year?



Note: Graphs based on calculations completed by the APCD based on EPA certification test data.

For information on the proper operation of OWBs, visit www.vtwoodsmoke.org.

Option 2: Use your change-out incentive to purchase and install a propane or natural gas furnace for substantially less than the purchase and installation price of a new OWB.

Gas & Propane Furnaces

Natural gas and propane furnaces burn much cleaner than OWBs and pellet boilers, and cost much less to install. If you live in a densely-populated area or are concerned about air quality in your area, switching to a natural gas or propane heating system may be the best choice for you, your neighbors, and your family.

Option 3: Use your change-out incentive to purchase a sustainable heating system, such as geothermal, which may reduce your operating costs.

Sustainable systems

Sustainable systems such as geothermal are expensive to install, but may reduce your operating costs. These systems are highly efficient and involve no combustion, eliminating the safety concerns associated with burning wood or gas. Because they require no fuel and relatively little maintenance, the annual operating cost is much lower than the operating cost of propane and natural gas-based heating systems, and may even be lower than wood-based systems depending on the cost and amount of wood used annually. They also have an average life expectancy of almost double that of gas and propane furnaces. For more information about geothermal heating systems, visit the New

York State Energy Research and Development Authority (NYSEDA) at
<http://www.nyserda.org/programs/geothermal/default.asp>.

Option 4: Use your change-out incentive to purchase an indoor wood or pellet boiler for less than the price of a new OWB.

Indoor wood & pellet boilers

Indoor boilers allow you to continue using wood as a fuel source while reducing particulate emissions. On average, they are significantly cleaner and more efficient than outdoor wood and pellet boilers, and cost less to purchase and install.

You may be eligible for these other savings programs.

You may be eligible for other saving programs:

Efficiency Vermont Tax credit eligibility:

<http://www.encyvermont.com/pages/Residential/SavingEnergy/HomePerformanceWithENERGYST/HomePerformanceFinancing/>

State of Vermont Weatherization Program:

<http://dcf.vermont.gov/oeo/weatherization>

Speak to your dealer about other available discounts